

**Q & A regarding the call for proposals on innovative Nordic health and welfare solutions**

	<b>Question</b>	<b>Answer</b>
1	Can there be partners from non-Nordic countries as well?	Partners from other countries are welcome, but only actors from the Nordic countries will be funded.
2	Why is there no funding from Denmark? Denmark does not seem to be a part of the organisations that are funding the call, but they are counted as a Nordic country. Can Danish companies and organisations receive funding?	Most of the money comes from the Nordic Innovation budget and that budget comes from all the five countries. So in that way, Danish money is involved. Danish actors can apply equally with others from the Nordic countries.
3	What is the expected budget for an application?	<p>It is a total of NOK 25 million available under the call. It is unlikely that there will be 2 projects of 12.5 million and it is unlikely that it will be 50 projects of ½ a million. A project with funding of more than 5 million is a large project for Nordic Innovation, but it has been seen before.</p> <p>It is very important that the projects have an impact – and this takes resources. On the other hand, experience tells us that having too many partners in a project could make it hard to manage. If we were to give an indication, maybe a good project size could be between NOK 2 million and NOK 6-7 million. The lasting period should be from 2-3 years, finishing before the lighthouse project at the end of 2017.</p>
4	Will a project be rejected because it has applied for a too high amount of money or will you go back to the project and say, “you have an excellent project but we cannot fund NOK 6	The evaluation panel is likely to try to get as much impact as possible out of the available funding. So if you have a very large project, you may be competing with the sum of a number of smaller good projects.

	million”. Could there be some kind of negotiation?	But we encourage applicants to apply for the amount they believe is required for a successful project. It has happened that we have returned to the project partners and asked for a reduced budget in order to be able to fund the project within the available call-funding.
5	Is it okay with an “open call” as one activity in a project rather than having all partners fixed at the start? To give more flexibility.	The quality of the consortium is really important and we cannot present to our board “we will give them a lot of money but we do not know who they are”. We need to know who will actually do the work in the project. In extreme cases it might work, but that would be rare.
6	Will you accept letters of intents?	The budget should be signed by all partners. This in order to show resource commitment to the project.
7	Do you see test bed and living lab as similar or different organisations?  (What is the definition of test bed?)	<p>The expressions “test beds” and “livings labs” are understood differently in different settings and countries, so it is hard to define. We do not want to exclude strong test environments from applying.</p> <p>The important thing is that we want innovation and business development to come out of the projects and we want teams with strong partners that build on national activities. So people should do what they think is needed and has potential in their setting and apply for what you really want to do.</p> <p>Test beds can be in municipal settings, in regional settings, in hospital settings. It really depends on where you come from and in which setting you are.</p> <p>But successful projects must be in the spirit of the call and help achieve the goals. The examples given in the call text could give an indication of what the partners behind the call would like to see:</p>

		<ul style="list-style-type: none"> <li>- Strengthened cooperation and coordination between test beds in the Nordics</li> <li>- Cross-border Nordic test bed consortia with the aim of taking a leading position internationally</li> <li>- Strong and coordinated services in thematic areas where there is potential for growth and export for the Nordic business environment</li> </ul> <p>It is important to keep in mind that you, in the consortia, talk these things through because there are so many definitions and understandings. The partners in the consortium must agree on what their definition is and what they are going to work with.</p>
8	Is it possible to use this call in combination with other funded projects? Say we have one funded project that is partly financed and we need more funding to realise other parts of the project. Can we apply for funding for a part of another funded project?	We cannot rule it out, but it is difficult to answer. We would need to know more details. How much it is connected with other projects, where the funding is coming from etc. So if you have any questions like this, we would appreciate if you would send them to us in more detail. Then we could give you a better answer. It is not impossible. There needs to be a clear definition and understanding of what the set-up would be.
9	Who are the reviewers?	<p>There will be reviewers from all the Nordic countries.</p> <p>The application deadline is the 20<sup>th</sup> October and then we will have an evaluation meeting in November and Nordic Innovation board meeting in December, and go into contracts in the beginning of 2015.</p>
10	In the consortia, what is the requirement of eventually having SME partners directly in the consortia?	<p>We welcome SMEs.</p> <p>The description of the target group in the call is very wide.</p>

11	Will the reviews be open and available for the applicants?	We will give some information on the ranking and comments on the project, but it cannot be linked to individual evaluators - it is only on a more generally basis.
12	How do you define the user in this context?	It can be different in different projects. In some projects it is the hospital, in other projects the patient. In many projects, it can be companies that are “the users of services” (Nordic ecosystem). It depends on the setting. The most important thing is that the project should create Nordic added value and be well anchored.